

By-Law 6 – Licenced Bar Operations and Pricing

Preamble

The Resident's Association – Palm Lake Resort, Bargara have been allocated the responsibility to operate the Oasis Bar and Horizon Bar on behalf of Walter Elliott Holdings in compliance of the conditions of Liquor Licence.

Detail of Liquor Licence

Commercial Other – Subsidiary on Premise Licence No. 174657.

Licensee: Palm Lake Resort Pty Ltd

Main Premise: Palm Lake Resort Bargara, 39 Wearing Road, Bargara

Licensed Area Description: Bowls Clubhouse, adjoining resident's clubhouse, Horizons Country Club clubhouse and bowls green including footpath between the clubhouses situated at 39 Wearing Road, Bargara. *Note: Consumption of alcohol is not permitted on bowling green and an area one meter outside of the perimeter of the bowling green.*

All residents and guests should note that the licensed area is deemed to be a licensed premises at any time the Bar is open and trading.

The Licensee, Association, Volunteer bar staff & patrons may be subject to severe penalties for any breaches of the Liquor Act.

Bar staff are required to comply with the RSA (Responsible Service of Alcohol) provisions of the Act, which include:

1. Refusing service to intoxicated patrons.
2. Requesting intoxicated persons to leave the premises.
3. Requesting disorderly persons to leave the premises.

NB: The Liquor Act applies to all persons on the licenced premises during trading hours & includes visitors and BYO Patrons.

Residents Association By-Law

The following rules shall apply to the sale of alcohol at the resort.

1. Under the terms of the Liquor Act, Bar Staff are obligated to refuse service to patrons who are unduly intoxicated, disorderly or create a disturbance at a Licensed Bar facility. Fines may apply.
2. Bar staff are not permitted to supply alcoholic beverages to minors (persons under the legal drinking age). Proof of age may be requested in certain circumstances.
3. Persons under the age of 18 years cannot enter the licensed area unless supervised by a responsible adult.
4. Alcoholic beverages can only be sold to residents of the Palm Lake Resort Bargara or their bonafide guests.
5. Alcoholic beverages may only be sold to persons on the licensed premises for consumption by those persons on the licensed premises.
6. Residents are permitted to supply their own alcoholic beverages for consumption with the licensed areas.
7. The license allows patrons attending the Licensed area to BYO alcohol for consumption on the premises. The BYO permission is at the discretion of the licensee, or his agent and may be revoked at any time.
8. All incidents occurring during bar trading hours are to be recorded as soon as practicable in the Bar Journal and notified to one of the Responsible Managers, the Oasis/Horizons subcommittee & Resident's Association committee for attention and action as required.
9. The Association endorses that the following action may be taken by the Bar supervisors at any time that issues or incidents arise that may subject the license, licensee, or bar staff to legal sanctions under the Liquor Act.
 - Cease trading and close the bar.
 - Request an offending person/s to leave the licensed premises.
 - Request police attendance to resolve the matter.

Offence penalties

(Patrons & Staff \$6,000 to \$10,000), Licensee \$66,000

1. Persons deemed to be intoxicated who fail to leave the licenced premises when requested.
2. Persons who continue to supply alcohol to an intoxicated person.
3. Persons who behave in a disorderly, violent, or aggressive manner and fail to leave when requested.

Relevant provisions of the Liquor Licencing Act.

Authority of on-premises licence

68. An on-premises licence authorises the licensee to sell liquor in association with an activity conducted on the licensed premises, or on premises of which the licensed premises form part, which activity is the primary purpose to be served by conduct of business under authority of the licence –

(a) for consumption on the licensed premises; and

(b) if the chief executive so specifies in the licence – for consumption off the licensed premises;

during ordinary hours trading hours or those hours extended by an extended hours permit, subject to this Act and the conditions specified in the licence or extended hours permit.

Taking liquor onto or away from premises subject to on-premises licence

162.(1) A person must not take liquor on to premises to which an on-premises licence relates, for consumption on the premises.

Maximum penalty - 25 penalty units.

(2) Subject to subsection (4), a person must not remove from premises to which an on-premises licence relates liquor supplied to the person on the premises.

Maximum penalty – 25 penalty units.

(3) If a person is found carrying away liquor from premises to which an on-premises licence relates, it is to be presumed, until the contrary is proved, that the liquor was supplied to the person on the premises.

(4) It is lawful for a person to remove liquor from licensed premises used for the primary purpose of consumption of meals prepared and served to be eaten on the premises if the liquor was supplied on the premises to the person as packaged liquor and the bottle or other container has been opened on the premises.

Bar pricing in all Bars

This by-law sets out the methodology and price margins (profit) for bar prices in both Oasis and Horizons Clubhouse operated by the relevant sub-committees.

Profits generated by these bars are the main source of revenue for the Residents Association.

Basis of Bar Pricing

1. Bar Prices will be reviewed as at 1 January and 1 July each year with implementation as close to those dates as practicable.
2. The target profit margin for all goods sold over the bar is 40% with a minimum price of \$2.00 per serve for all drinks.
3. When bar prices are reviewed all prices will be rounded to the nearest 50 cents to facilitate change given in transactions.
4. The latest spreadsheet detailing all bar prices shall always be attached to this by-law and be available on the Association's website.

This by-law was adopted by the Association on the 21st day of June 2023.

BAR PRICES AS AT 1 JAN 2024

Product	Unit	Unit Unit	Unit Purchase	Target	Target	Actual	Current		
	Cost	Cost		Target	Price	Price	Price	Selling	
	At Dec 2023 Inc Gst	At Dec 2023 Ex GST	Desc	Price	%	1/01/2024 Ex GST	1/01/2024 Inc GST	1/01/2024	Price
<u>All Beer excluding Speciality beer.</u>									
Great Northern Supercrisp Bottles	52.50	47.73	24 Bottles	1.99					
Great Northern Supercrisp Cans	58.00	52.73	30 Cans	1.76					
XXXX Gold	47.00	42.73	24 Bottles	1.78					
Carlton Mid	53.00	48.18	24 Bottles	2.01					
Hahn Light	52.00	47.27	24 Bottles	1.97					
Great Northern Original	50.90	46.27	24 Bottles	1.93					
Tooheys New	56.00	50.91	24 Bottles	2.12					
Tooheys Old	65.00	59.09	24 Bottles	2.46					
Miller Chill	53.00	48.18	24 Bottles	2.01					
Coopers			24 Bottles						
Average		49.23	24 Bottles	2.05	40%	2.87	3.16	3.00	3.00
<u>Speciality Beer</u>									
Hofler	41.00	37.27	24 Bottles	1.55	40%	2.25	2.48	3.00	3.00 Match Normal Beer Price
Becks	51.00	46.36	24 Bottles	1.93	40%	2.80	3.08	3.00	3.00 Match Normal Beer Price
Uberbrau	40.00	36.36	24 Bottles	1.52	40%	2.20	2.42	3.00	3.00 Match Normal Beer Price
Henninger	46.00	41.82	24 Bottles	1.74	40%	2.53	2.78	3.00	3.00 Match Normal Beer Price
Corana	64.00	58.18	24 Bottles	2.42	40%	3.52	3.87	4.00	4.00
Guinness	84.00	76.36	24 Bottles	3.18	40%	4.45	4.90	5.00	5.00
Northern Zero	37.00	33.64	24 Bottles	1.40	40%	2.03	2.24	2.00	2.00
<u>Spirits</u>									
Rum Bundaberg	44.00	40.00	700mm bottle	1.74	40%	2.43	2.68	3.00	3.00 Assume 23 nips/bottle
Scotch Johnny Walker	46.00	41.82	700mm bottle	1.82	40%	2.55	2.80	3.00	3.00 Assume 23 nips/bottle
Bourbon Jim Beam	46.00	41.82	700mm bottle	1.82	40%	2.55	2.80	3.00	3.00 Assume 23 nips/bottle
Vodka	41.90	38.09	700mm bottle	1.66	40%	2.32	2.55	3.00	3.00 Assume 23 nips/bottle
Gin Gordons	44.00	40.00	700mm bottle	1.74	40%	2.43	2.68	3.00	3.00 Assume 23 nips/bottle
Rum Barcardi	53.00	48.18	700mm bottle	2.09	40%	2.93	3.23	3.00	3.00 Assume 23 nips/bottle
<u>Other</u>									
Khaula	56.00	50.91	1000mm bottle	1.54	40%	2.16	2.38	2.00	2.00 Assume 33 nips bottle
Cruiser Lemon & Lime	82.00	74.55	24 bottles	3.11	40%	4.35	4.78	5.00	5.00
Cider Strongbow	55.00	50.00	24 Bottles	2.08	40%	2.92	3.21	3.00	3.00
Canadian Club	95.00	86.36	24 Cans	3.60	40%	5.04	5.54	5.50	5.50

BAR PRICES AS AT 1 JAN 2024

Canadian Club Zero Sugar	95.00	86.36 24 Cans	3.60	40%	5.04	5.54	5.50	5.50
Baileys Irish Cream	50.00	45.45 1000mm bottle	1.38	40%	1.93	2.12	2.00	2.00 Assume 33 nips bottle
Great Northern Aclol Ginger Beer	95.80	87.09 30Cans	2.90	40%	4.06	4.47	4.50	4.50
<u>Wine Bottles</u>								
Sparkling Wine Piccalo	4.20	3.82 Small Bottle	3.82	40%	5.35	5.88	6.00	6.00
Sparkling Wine Yellow Tail	8.50	7.73 Large Bottle	7.73	40%	10.82	11.90	12.00	12.00
Sparkling Yellow Large	9.00	8.18 Large Bottle	8.18	40%	11.45	12.60	13.00	13.00
Yellowtail Shiraz Piccalo	3.90	3.55 Small Bottle	3.55	40%	4.96	5.46	5.50	4.50
Upside Down Rose	11.00	10.00 Large Bottle	10.00	40%	14.00	15.40	15.50	14.00
Upside Down Sav Blanc	11.00	10.00 Large Bottle	10.00	40%	14.00	15.40	15.50	14.00
Upside Down Pinot Grigo	11.00	10.00 Large Bottle	10.00	40%	14.00	15.40	15.50	14.00
Yalumba Y Shiraz	11.00	10.00 Large Bottle	10.00	40%	14.00	15.40	15.50	14.00
Small White Wine 187ml	3.22	2.93 Small Bottle	2.93	40%	4.10	4.51	4.50	4.50
Wine by glass from Bottle	11.00	10.00 Per glass	2.50	40%	3.50	3.85	4.00	4.00 Assumes 4 Glasses/bottle
<u>Wine Casks</u>								
DE Bortoli Cabernet Merlot 4ltr	20.00	18.18 4 ltr	0.68	40%	0.95	1.05	2.00	2.00 Assumes 150mm per serve
De Bortoli Sav Blanc 4ltr	20.00	18.18 4 ltr	0.68	40%	0.95	1.05	2.00	2.00 Assumes 150mm per serve
Chardonay DE Bortoli 4ltr	20.00	18.18 4ltr	0.68	40%	0.95	1.05	2.00	2.00 Assumes 150mm per serve
Crisp Dry White 5 Ltr	19.00	17.27 5 ltr	0.52	40%	0.73	0.80	2.00	2.00 Assumes 150mm per serve
Dolce Rosso Red 5 ltr	19.00	17.27 5 ltr	0.52	40%	0.73	0.80	2.00	2.00 Assumes 150mm per serve
Dolce Blanco White 6 ltr	19.00	17.27 5 ltr	0.52	40%	0.73	0.80	2.00	2.00 Assumes 150mm per serve
Brown Bros Red	61.00	55.45 5 ltr	0.83	40%	1.16	1.28	2.00	2.00 Assumes 150mm per serve
Brown Bros White	55.00	50.00 5 ltr	0.75	40%	1.05	1.16	2.00	2.00 Assumes 150mm per serve
Port	23.00	20.91 4 litre cask	0.78	40%	1.10	1.21	2.00	2.00 Assumes 150mm per serve
<u>Soft Drink</u>								
Lemon Lime & Bitters Bundy Brewed	7.45	6.77 4 pack	1.69	40%	2.37	2.61		
Lemon Lime and Bitters Schwepps	7.40	6.73 4 pack	1.68	40%	2.35	2.59		
Dry Ginger Ale Schwepps	7.40	6.73 4 pack	1.68	40%	2.35	2.59		
Soda Water Schwepps	7.40	6.73 4 pack	1.68	40%	2.35	2.59		
Sarsaprilla Bundy Brewed	7.45	6.77 4 pack	1.69	40%	2.37	2.61		
Lemonade Schweppes Bottle	7.40	6.73 4 pack	1.68	40%	2.35	2.59		
Lemonade Schweppes Can	26.00	23.64 24 pack	0.98	40%	1.38	1.52		
Tonic Water	7.40	6.73 4 pack	1.68	40%	2.35	2.59		
Coke Original can	44.90	40.82 30 pack	1.36	40%	1.90	2.10		
Coke No Sugar	44.90	40.82 30 pack	1.36	40%	1.90	2.10		
Pepsi Max	35.00	31.82 24 pack	1.33	40%	1.86	2.04		

BAR PRICES AS AT 1 JAN 2024

Solo Lemon	20.00	18.18 24 pack	0.76	40%	1.06	1.17		
Ginger Beer Diet Bundy Brewed	16.00	14.55 10 Pack	1.45	40%	2.04	2.24		
Ginger Beer Bundy Brewed	16.95	15.41 10 Pack	1.54	40%	2.16	2.37		
		Average	1.47	40%	2.06	2.26	2.00	2.00
Misc								
Potato Chips		Various		40%			4.00	4.00

Colour Codes

	Indicates an impending price decrease
	Indicates an impending price increase

Residents Association - Bar Pricing and Margins

Basis of Bar Pricing all Bars

1. Bar Prices will be reviewed as at 1st January and 1st July each year with implementation as close to those dates as practicable.
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3. When bar prices are reviewed all prices will be rounded to the nearest 50 cents to facilitate change given in transactions.